

TOP TAG & LABEL CONVERTERS

Rank	Company	Principal Officer	2000 Rank	# Tag/Label Emp.	# of Presses	# of Facilities	Processes
1	Brady Corp., Milwaukee, WI	Katherine Hudson	3	2,000	25	10	F, G, S, D, UV
2	Moore North America, Bannockburn, IL	Ed Tyler	2	N/A	N/A	5	D, F, UV
3	Avery Dennison, Framingham, MA	Philip Neal	1	N/A	400+	40	C, F, G, L, O, S
4	CCL Label, Etobicoke, Canada	Serge DePaoli	4	1,900	190	12	C, L, O, S, UV, D
5	Standard Register, Dayton, OH	Dennis Rediker	5	770	84	7	C, F, L, O, S, UV, D, T
6	Mail-Well Label, Englewood, CO	Michael Zawalski	7	1,500	113	20	C, F, G, L, O, S, UV
7	Wallace Computer Services, Lisle, IL	David Jones	6	592	100	7	C, F, L, O, S, UV, D, T
8	Fort Dearborn Co., Niles, IL	Richard Adler Jr.	8	700	25	6	C, F, O, D, UV
9	W/S Packaging Group, Algoma, WI	Terry Fulwiler	NR	1,100	80	15	C, F, O, S, UV, T
10	Nashua Corp. Label Prod. Div., Omaha, NE	Thomas Pagel	18	431	30	2	F
11	Intermec Technologies Corp., Fairfield, OH	Keith Gaskill	11	280	25	3	F, T
12	Smyth Cos., St. Paul, MN	Hickey Bros.	13	650	20	4	C, F, L, O, UV
13	MPI Label Systems of Ohio, Sebring, OH	Randy Kocher	14	540	48	7	C, F, S, UV, T
14	Sancoa Int'l, Mt. Laurel, NJ	Joseph Sanski	17	350	20	3	C, F, G, L, O, S, D, UV
15	Outlook Group Corp., Neenah, WI	Joe Baksha	45	525	24	2	C, F, L, O, S, UV, D
16	Spear, Mason, OH	Rick Spear	22	300	27	2	C, F, L, O, S, UV
17	Weber Marking Systems, Arlington Heights, IL	Joseph Weber Jr.	15	450	75	8	F, S, UV, T
18	National Label, Lafayette Hill, PA	Dean Shacklett	16	340	22	2	C, F, G, L, O, S, UV

N/A=Information not available **Processes:** C=Combination, F=Flexo, G=Gravure, L=Letterpress, O=Offset, S=Screen, UV=UV Flexo, D=Digital, T=Thermal/Thermal Transfer **NR**=Not ranked in 2000



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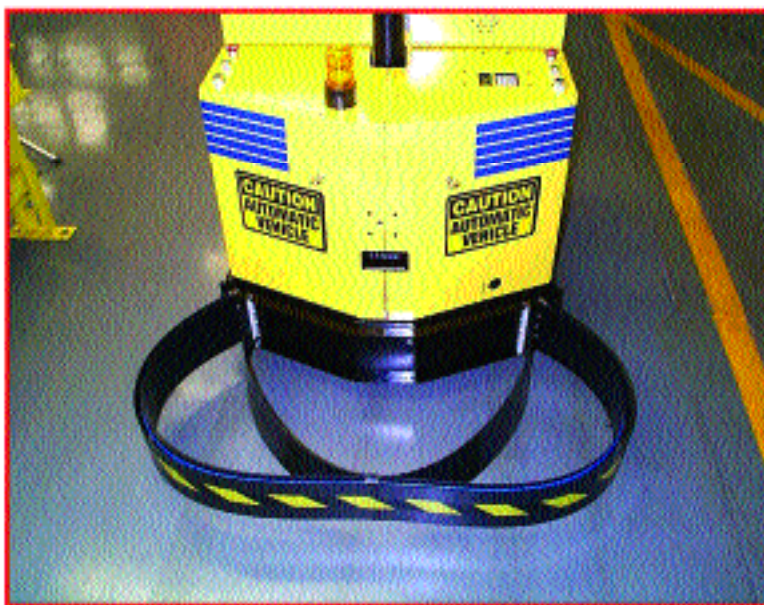
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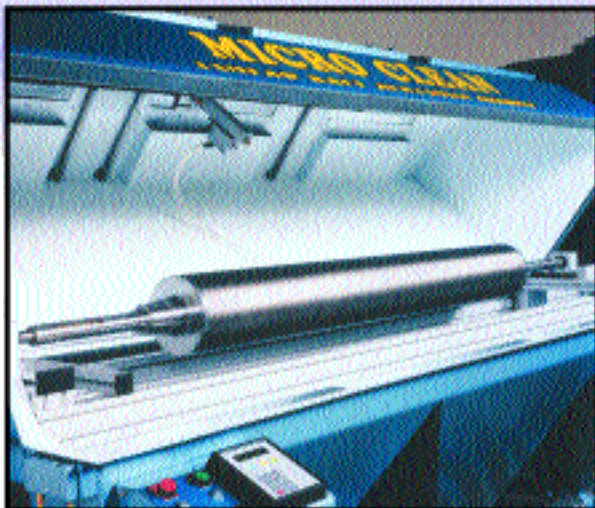


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19	L & E Packaging, Greensboro, NC	Phil Wray	20	525+	31	3	F, O, S, UV, D, T
20	Discount Labels, New Albany, IN	Allen Conway Sr.	19	725	79	1	F, O, UV, T
21	Multi-Color, Cincinnati, OH	Frank Gerace	26	340	8	3	C, F, G, O, S, UV
22	Lawson Mardon, New Hyde Park, NY	David Pastrich	23	200	8	3	F, G
23	NorthStar Print Group, Milwaukee, WI	Richard Gasper	25	400	13	4	F, G, O, UV
24	York Tape & Label, York, PA	Timothy Hare	27	258	30	1	C, F, L, S, UV, T
25	Walle Corp., Harahan, LA	Michael Keeney	31	450	23	3	F, O
26	Label Art, Wilton, NH	Terence Flaherty	24	395	58	4	F, O, T
27	Promo Edge (Div. of Menasha), Neenah, WI	Jeffrey Nyman	NR	285	19	2	C, F, L, S, UV
28	Belmark, DePere, WI	Bruce Bell	35	240	22	2	F
29	Seal-It, Farmingdale, NY	Sharon Lobel	36	220	9	2	F, G
30	Data Label, Terre Haute, IN	George Snyder	30	172	15	1	F
31	Hammer Lithograph, Rochester, NY	James Hammer	32	252	7	2	F, O, UV
32	Labelad, Markham, ON	Ken Brownlee	40	375	30	1	C, F, L, S, UV
33	Dot Label, Overland Park, KS	Dan Teich	33	150	19	2	F, UV, T
34	TAPEMARK, St. Paul, MN	Robert Klas Sr.	NR	120	13	2	C, F, S, UV, D, T
35	Screenprint/Dow, Wilmington, MA	Walter T. Dow	37	218	33	2	C, F, L, O, S, UV, D, T
36	TimeMed Labeling Systems, Burr Ridge, IL	Jerry Nerad	38	185	20	3	F, L, UV
37	Metro Label Co., Ltd., Scarborough, ON	Sandeep Lal	41	121	17	1	C, F, L, O, S, UV, D, T
38	H.S. Crocker, Huntley, IL	Ron Giordano	52	149	10	2	F, O
39	Meyers Printing Co., Minneapolis, MN	David Dillon	42	143	20	1	C, F, L, O, S, UV, T
40	The Label Printers, Aurora, IL	William J. Kane	47	60	26	2	F, L, S, UV, D, T

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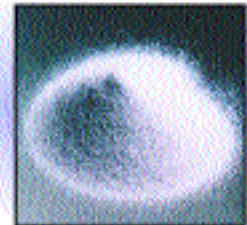
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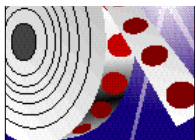
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41	Topflight, <i>Glen Rock, PA</i>	Michael Falco Jr.	29	60	22	2	C, F, G, L, S, UV, D, T
42	All-Stick Label, <i>Bolton, ON</i>	Michael Adam	61	140	15	3	C, F, L, S, UV
43	Stoffel Seals, <i>Tallapoosa, GA</i>	Charlie Fuehran	49	250	25	1	F, L, O, S, UV, D, T
44	Best Label, <i>Cerritos, CA</i>	Ernest Wong	46	95	23	2	F, L, S, UV
45	F.B. Johnston Group, <i>Chapin, SC</i>	Fred B. Johnston	48	207	32	2	F, S, UV, T
46	Southern Atlantic Label, <i>Chesapeake, VA</i>	John Gomeau	53	100	11	2	F, S, T
47	Special Service Partners, <i>Neenah, WI</i>	Terry Conklin	50	175	18	2	C, F, L, O, UV, T
48	Century Marketing, <i>Bowling Green, OH</i>	Craig Dixon	62	247	18	1	C, F, T
49	Turso Cos. Inc., <i>St. Paul, MN</i>	Dennis Turso	65	142	21	2	F, O, UV
50	Lofton Label, <i>Inver Grove Hgts., MN</i>	Rick Gajewski	58	100	13	1	F, S, UV, D, T
51	Sleeveco, <i>Dawsonville, GA</i>	David Johnson	NR	80	6	1	F, G
52	Inovar Packaging Group, <i>Tulsa, OK</i>	Phil Crane	NR	119	18	2	F, S, UV, D, T
53	Package Service Co., LLC, <i>Kansas City, MO</i>	Jeff Nedblake	55	110	12	1	C, F, G, L, S, UV
54	Atlas Tag & Label, <i>Neenah, WI</i>	Jerry Bluett	57	164	24	1	F, L,
55	US Tape & Label, <i>St. Louis, MO</i>	James Eiseman	59	85	13	1	C, F, L, S, UV, T
56	COPAC, <i>Spartanburg, SC</i>	Howard Henderson	60	140	6	1	L, O
57	Grand Rapids Label, <i>Grand Rapids, MI</i>	William Muir Jr.	66	106	11	1	F, G, L, S, D, UV
58	Advanced Web Technologies, <i>Minneapolis, MN</i>	Duane Huberty	NR	100	12	2	C, F, S, UV
59	Kay Toledo, <i>Toledo, OH</i>	Thomas E. Kay	64	105	40	2	C, F, L, O, UV, D, T

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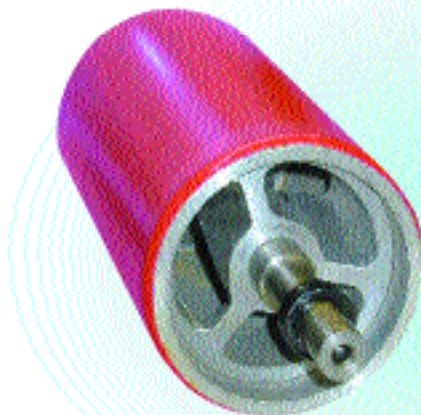
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Rank	Company	Principal Officer	2000 Rank	# Tag/Label Emp.	# of Presses	# of Facilities	Processes
60	New York Label, <i>Islandia, NY</i>	Steven Haedrich	67	105	13	2	C, F, UV, T
61	L.A. Label, <i>Commerce, CA</i>	Jim Valestrino	69	97	16	1	F, L, S, UV, T
62	Lally Pak, <i>Hillside, NJ</i>	Henry Herbst	NR	60	4	1	F
63	Phenix Label, <i>Olathe, KS</i>	Hans Peter	70	70	9	1	C, F, S, UV
64	Repacorp Label Products, <i>Tipp City, OH</i>	Rick Heintl	92	104	18	2	F, D, UV, T
65	ROI Technologies, <i>Baltimore, MD</i>	J. Timothy Roberts	85	60	8	1	F
66	KDV Label, <i>Waukesha, WI</i>	Richard Vaughn	73	80	12	1	F, L, UV
67	J.R. Cole Industries, <i>Charlotte, NC</i>	Bob Cole	71	70	12	2	C, F, L, O, S, UV
68	Gintzler Graphics, <i>Buffalo, NY</i>	Franklin Nice	75	68	13	1	C, F, L, S, UV, T
69	Wise Tag & Label, <i>Pennsauken, NJ</i>	Sprague Wise	78	80	N/A	1	F, L
70	Napco Graphics, <i>Bloomington, IL</i>	Geno Napolitano	77	45	9	2	F, O, UV, T
71	Tapecon, <i>Buffalo, NY</i>	Alan K. Davis	82	85	18	2	C, F, L, S, UV, T
72	Label Technology, <i>Merced, CA</i>	John Bankson	84	79	7	1	C, F, UV, T
73	Hi-Tech Printing, <i>Fairfield, OH</i>	Robert Dillingham	83	43	13	1	F, O, UV, D
74	Valley Forge Tape & Label, <i>Exton, PA</i>	Paul W. Myers	87	65	10	1	F, UV
75	Consolidated Label, <i>Longwood, FL</i>	Joel Carmany	96	65	7	1	F
76	Richmark Label, <i>Seattle, WA</i>	Bruce Boyd	94	93	10	1	F
77	Ampersand Label, <i>Garden Grove, CA</i>	Lowell Matthews	91	75	8	1	F, UV
78	TLF Graphics, <i>Rochester, NY</i>	Bob McJury	NR	75	11	1	F, S, D, UV, T
79	Impact Label, <i>Kalamazoo, MI</i>	W. Fogleson	86	100	40	4	C, F, L, O, S, UV, T
80	Taylor Made, <i>Lake Oswego, OR</i>	Paul Taylor	95	75	8	1	F, T
81	The Rothchild Printing Group, <i>Elmhurst, NY</i>	Alan Rothchild	98	50	6	1	C, F, O, D, UV
82	McDowell Label, <i>Dallas, TX</i>	David McDowell	104	46	5	1	C, F, S, UV, T

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83	American Label & Tag, Canton, MI	Timothy Gleason	101	55	12	1	F, UV, T
84	Brook & Whittle, North Branford, CT	Stephen Stewart	NR	40	3	1	C, F, S, UV
85	Mid Atlantic Label, Forest Hill, MD	John Donahue	NR	45	7	1	F, UV, T
86	Graphic Solutions, Burr Ridge, IL	Suzanne Zaccone	110	47	7	1	F, S, T
87	4 Lakes Label & Printing, Madison, WI	Michael Kornell	NR	85	13	1	F, D, T
88	Blue Ribbon Tag & Label, Miami, FL	Robert Schwartz	102	44	5	2	F, UV
89	Label World, Rochester, NY	Robert Allardice	NR	43	5	1	F, T
90	Digital Printing Systems, Azusa, CA	Donald Nores	107	65	8	1	F, L, O
91	Ad Tape & Label, Menomonee Falls, WI	Tom Voell	106	50	9	3	F
92	Lancaster Press, Melrose Park, IL	Roger DeAngelis	100	32	12	1	F, L, S, UV
93	Manufacturer's Ticket & Label Co., Niles, IL	Louis Citterman	103	30	10	4	F, O, D, T
94	Action Packaging Systems, Ellington, CT	Douglas Rice	108	23	7	2	F, T
95	J.N. White Designs, Perry, NY	Randy White	112	82	16	1	L, O, S
96	Bollin Label Systems, Toledo, OH	Mark Mattingly	NR	40	4	1	F, UV, T
97	Prime Graphics, Wood Dale, IL	Bill Hunter	114	40	7	1	F
98	Reed-Rite, Downers Grove, IL	Kevin Callahan	111	28	8	1	C, F, UV, T
99	Grace Label, Des Moines, IA	Steve Grace	113	65	7	1	F
100	Palmas Printing, Juncos, PR	JR Gunther	NR	45	7	1	C, F, G, L, S, D, T

Editor's Note: Rankings are based exclusively on sales of printed tags and labels. All sales information is provided by ranked companies, and is held in strict confidence by pP. Participation in this survey is voluntary.



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