

FeatureEditorial

TOP FLEXIBLE PACKAGING CONVERTERS

KEY TO RANKINGS:

C=Combination Process; D=Digital; F=Flexo; G=Gravure; L=Letterpress; O=Offset; S=Screen; U=UV Flexo

RANK	COMPANY	PRINCIPAL OFFICER	2003 RANK	# OF EMPL.	# OF PRESSES	# OF FACILITIES	PROCESSES USED
1	Sealed Air Corp. , Saddle Brook, N.J. Industries Served: Food, Protective, Specialty	William V. Hickey	2	N/A	N/A	N/A	D,F,G
2	Bemis Company , Minneapolis, Minn. Industries Served: Meat, Cheese, Medical, Confectionary, Consumer Products	Jeffrey Curler	3	N/A	N/A	N/A	F,G
3	Alcan Packaging , Chicago, Ill. Industries Served: Food, Personal Care, Pharmaceutical, Tobacco, Specialty Packaging	Ilene Gordon	1	5,489	73	31	D,F,G,U
4	Alcoa Flexible Packaging , Richmond, Va. Industries Served: Confections, Pharmaceuticals, Personal Care, Food & Beverage, Tobacco, Industrial Products	Alain A.J. Belda	4	1,669	32	8	F,G
5	Printpack , Atlanta, Ga. Industries Served: Food & Beverage, Pet Food, Fresh Produce, Paper Goods	Dennis Love	5	4,400	97	23	C,F,G
6	AEP Industries , S. Hackensack, N.J. Industries Served: Food & Beverage, Industrial, Agricultural	Brendan Barba	7	N/A	N/A	10	F
7	Exopack, LLC , Spartanburg, S.C. Industries Served: Pet Food, Lawn & Garden, Food & Beverage, Building Materials, Fertilizer	Stan Bikulege	8	2,700	82	14	F,G
8	Sonoco , Hartsville, S.C. Industries Served: Confectionary, Cookies & Crackers, Home & Personal Care, Beverage, Coffee	Harris E. DeLoach	6	1,070	N/A	9	C,F,G
9	Pliant Corp. , Schaumburg, Ill. Industries Served: Personal Care, Medical, Food, Industrial, Agricultural	Harold C. Bevis	13	N/A	N/A	N/A	D,F,G
10	American Packaging , Rochester, N.Y. Industries Served: Food & Beverage, Personal Care, Confections, Medical & Pharmaceutical, Specialty Packaging	P.B. Schottland	11	550	17	3	C,F,G,O
11	Smurfit-Stone Flexible Pkg. , Schaumburg, Ill. Industries Served: Food, Horticultural, Medical, Pharmaceutical	Patrick J. Moore	14	N/A	N/A	5	F
12	Multi-Color Corp. , Cincinnati, Ohio Industries Served: Consumer Products, Food & Beverage, Automotive, Promotional	Francis D. Gerace	24	425	20	4	C,F,G,O,U
13	Phoenix Packaging , Maple Grove, Minn. Industries Served: Snack Food	Eric Jackson	20	160	8	2	F
14	The Pyramid Group , La Habra, Calif. Industries Served: Frozen Foods, Frozen Seafoods, Pet Food, Meat & Poultry	Dean Hoss	N/A	280	6	4	G
15	Cello-Foil Products , Battle Creek, Mich. Industries Served: Personal Care, Coffee, Convenience Foods, Confectionary, Retail Meat	Ken Lesiow	21	257	11	2	F,G
16	Seal-It Inc. , Farmingdale, N.Y. Industries Served: Dairy, Food & Beverage, Health & Beauty, Pharmaceutical	Sharon Lobel	26	244	9	2	F,G
17	Western Plastics , Calhoun, Ga. Industries Served: Computer-Distribution, Shipping, Foodservice-Industrial Packaging	Thomas Cunningham	28	170	20	3	F
18	Packaging Concepts , St. Louis, Mo. Industries Served: Microwave Popcorn, Bakery, Snack Food, Coffee	John J. Irace	29	212	8	2	F
19	C-P Flexible Packaging , York, Pa. Industries Served: Snack Food, Bakery, Confectionary, Trading Cards, Consumer Products	Anthony F. Vaudo	N/A	158	7	1	F
20	Cadillac Products Packaging Co. , Troy, Mich. Industries Served: Snack Foods, Medical, Prepared Foods, Government	Robert J. Williams	33	120	7	2	F
21	Uniflex , Hicksville, N.Y. Industries Served: Promotional, Healthcare, Industrial, Retail Cosmetic, Security	Hy Brownstein	30	200	9	2	F,L,S
22	CLP Industries Ltd. , M.P. Sde Gat, Israel Industries Served: Food, Diagnostic, Pet Food, Hygiene, Home Care	Chaim Gofen	32	235	6	1	C,F,G
23	LPS Industries , Moonachie, N.J. Industries Served: Medical, Agrichem, Snacks, Pet Food, Transportation	N/A	38	187	7	1	F

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24	Coating Excellence Int'l , Wrightstown, Wis. Industries Served: Ream Wrap, Sugar Packet, Tea Packet, Cosmetic	Michael Nowak	36	75	5	1	F
25	Hood Pkg. (Plastic Film Div.) , Decatur, Ga. Industries Served: Frozen Food, Pet Food, Lawn & Garden, Confection, Textile	T. Alvarez/L. Esterberg	34	190	11	3	F
26	Lasersoft , Kansas City, Mo. Industries Served: Health & Beauty, Food & Beverage, Cosmetics, Industrial Products	R. Michael Reed	44	178	12	2	C,D,F,G,L,S,U
27	Kendall Packaging Corp. , Mequon, Wis. Industries Served: Snack, Food & Dairy, Cosmetic, Medical, Confectionary	N/A	45	110	6	2	D,F
28	Amgraph Packaging , Versailles, Conn. Industries Served: Food, Health & Beauty, Confection, Lawn & Garden, Tobacco	Kenneth L. Fontaine	N/A	120	8	1	F,G,O
29	Cello-Pack Corp. , Buffalo, N.Y. Industries Served: Cheese, Consumer, Produce, Meat, Fragrance	Bill Donley	43	120	4	1	F
30	St. John's Packaging , St.-Jean Sur Richelieu, QC Industries Served: Personal Care, Bakery, Frozen Food, Milk, Fresh Produce	Jacque LeClair	53	178	9	2	F
31	Hueck Foils LLC , Wall, N.J. Industries Served: Meat, Direct Mail, Personal Care, Prime Label	George Thibeault Jr.	51	65	1	1	G
32	SleeveCo , Dawsonville, Ga. Industries Served: Beverage, Retail Cleaning, Pet Care, Petroleum, Agr. Chemicals	David Johnson	49	125	7	2	F,G
33	Roplast Industries , Oroville, Calif. Industries Served: Grocery, Retail, Food, Fresh Produce, Industrial	Robert Bateman	47	130	5	1	F
34	Star Packaging Corp. , College Park, Ga. Industries Served: Food, Chemicals, Confectionary	Ollie Wilson	56	140	3	1	F
35	Fisher Container , Buffalo Grove, Ill. Industries Served: Food, Retail, Medical, Pharmaceutical, High Tech	Don Fisher	55	80	3	1	F
36	Outlook Group Corp. , Neenah, Wis. Industries Served: Food, Consumer Products, Direct Mail, Durable Goods	Joe Baksha	23	46	4	1	C,D,F,L,O,S,U
37	Catty Corp. , Huntley, Ill. Industries Served: Margarine, Ice Cream, Confectionary, Pharmaceutical, Consumer Products	Bruce Scott	57	61	9	2	F,G
38	Prime Graphics , Wood Dale, Ill. Industries Served: Food, Dairy, Personal Care, Confectionary, Industrial	Bill Hunter	61	50	5	1	F,U
39	Gibraltar Packaging Group , Mount Gilead, N.C. Industries Served: Textile, Food & Beverage, Household, Pet	Richard Hinrichs	N/A	40	3	1	F,O
40	Beacon Converters, Inc. , Saddle Brook, N.J. Industries Served: Medical Devices, Food, Pharmaceutical	Jackie Daly Johnson	64	48	4	1	F
41	H.B. Tollette & Assoc. , Sacramento, Ca. Industries Served: Food & Beverage, Recreation	Henry Tollette	NA	10	4	1	F,G,U

Note: Rankings are based on sales of printed/converted flexible packaging. All sales information is provided by participating companies, and is held in strict confidence by *pP*. Participation in this survey is voluntary.