

# FeatureEditorial

## TOP TAG & LABEL CONVERTERS

### KEY TO RANKINGS

C=Combination Process; D=Digital; F=Flexo; G=Gravure; L=Letterpress; O=Offset; S=Screen; T=Thermal/Thermal Transfer; U=UV Flexo

Rank	Company	Principal Officer	2003 Rank	# of Empl.	# of Presses	# of Facilities	Processes Used
1	<b>Avery Dennison</b> , Framingham, Mass. Industries Served: Apparel, Retail, Footwear	Philip M. Neal	NR	N/A	N/A	N/A	C,F,G, L,O,S
2	<b>CCL Label, Inc.</b> , Framingham, Mass. Industries Served: Healthcare/Pharm., AgriChem, Household Chem., Personal Care, Cosmetics, Durable Goods	Geoffrey Martin	1	N/A	N/A	15	C,D,F,G, L,O,S,U
3	<b>Moore Wallace Inc.</b> , Bannockburn, Ill. Industries Served: Transportation, Retail, Consumer Products, Healthcare, Industrial	Mark Angelson	2	1,025	135	10	C,D,F,G, L,O,S,U
4	<b>Renaissance Mark</b> , Bowling Green, Ky. Industries Served: Food & Beverage, Wine & Spirits, Dairy, Bottled Water	Rick Armbrust	5	1,100	65	8	C,F,G, O,S,U
5	<b>WS Packaging Group</b> , Algoma, Wis. Industries Served: Food & Beverage, Promotional, Health & Beauty, Household, Industrial	Terry Fulwiler	3	1,300	99	13	C,F,O,U
6	<b>Standard Register</b> , Dayton, Ohio Industries Served: Healthcare, Manufacturing, Distribution, Retail, General Business	Dennis Rediker	6	N/A	N/A	6	C,D,F,L, O,S,U
7	<b>Alcan Packaging Label Group</b> , NHP, N.Y. Industries Served: Food & Beverage,	Travis Engen	NR	400	15	3	F,G,
8	<b>Nashua Corp.</b> , Nashua, N.H. Industries Served: Transportation, Food, Distribution, Entertainment, Medical	Thomas Pagel	8	310	32	3	F,T,U
9	<b>Corporate Express</b> , Omaha, Neb. Industries Served: Retail & Wholesale, Distribution, Consumer Products, Food & Beverage, Pharmaceutical	Rich Egan	7	180	48	4	F,L,T,U
10	<b>MPI Label Systems</b> , Sebring, Ohio Industries Served: Food & Beverage, Home Care, Personal Care, Industrial, Automotive	Randy L. Kocher	10	500	59	7	C,D,F, S,T,U
11	<b>Weber Marking Systems</b> , Arlington Hts., Ill. Industries Served: Food & Beverage, Pharmaceutical, Manufacturing, Health & Beauty	Joseph Weber Jr.	16	1,000	95	11	C,F,S,U
12	<b>Discount Labels</b> , New Albany, Ind. Industries Served: Catalog, Quick Printers, Ad Specialty Dealers, Contract Packagers, Commercial Printers	Allen Conway	13	670	80	1	C,F,O,U
13	<b>YORK Label</b> , York, Pa. Industries Served: Consumable Goods, Medical & Pharmaceutical, Food & Beverage, Promotional, Entertainment	Tim Hare	14	250	23	1	C,F,S,U
14	<b>NorthStar Print Group</b> , Watertown, Wis. Industries Served: Automotive, Household, Chemicals, Beverage	Richard Gasper	15	280	11	3	F,G,U
15	<b>Seal-It</b> , Famingdale, N.Y. Industries Served: Dairy, Food & Beverage, Health & Beauty, Pharmaceutical	Sharon Lobel	20	244	9	2	F,G
16	<b>Hammer Lithograph</b> , Rochester, N.Y. Industries Served: Food & Beverage, Household, Horticulture, Consumer Goods	James E. Hammer	19	265	8	2	F,O,U
17	<b>John Henry Co.</b> , Lansing, Mich. Industries Served: OTC/Healthcare, Medical Devices, Diagnostic, Nutraceuical	Sharhriar Ghoddousi	NR	433	90	6	C,D,F,L, O,S,T,U
18	<b>Belmark, Inc.</b> , DePere, Wis. Industries Served: Confectionary, Dairy, Snack Foods, Frozen Foods, Healthcare	Karl Schmidt	18	300	20	2	D,F,O,U
19	<b>Dot Label</b> , Overland Park, Kan. Industries Served: Grocery Scale Label, Variable Information Labels, Prime Labels	Dan Teich	22	140	21	2	F
20	<b>TimeMed Labeling Sys.</b> , Burr Ridge, Ill. Industries Served: Healthcare	Jerry Nerad	23	180	25	3	D,F,L
21	<b>All Stick Label</b> , Bolton, Ontario Industries Served: Household, Food & Beverage, Personal Care, Industrial, Automotive	Michael J. Adam	26	200	18	2	C,D,F, L,O,S,U
22	<b>LaserSoft</b> (Form. Pkg. Serv.), Kansas City, Mo. Industries Served: Health & Beauty, Food, Industrial	Jeff Nedblake	25	165	16	2	C,F,G, L,S,U
23	<b>Graphic Technology Inc.</b> , New Century, Kan. Industries Served: Food, Drug, Mass Merchandiser, Specialty Retail	William J. Leonard	NR	135	20	4	D,F,O
24	<b>Metro Label Co.</b> , Scarborough, Ontario Industries Served: Health & Beauty, Wine, Supermarket, Distribution, Food, Wine, Cigar	Sandeep Lal	28	135	16	2	C,F,L, O,S,U
25	<b>Groupe Lelys, Inc.</b> , Laval, Quebec Industries Served: Publishing, Pharmaceutical, Industrial	Eric Morin	36	115	20	2	F,L,S,U
26	<b>Kay Toledo Tag</b> , Toledo, Ohio Industries Served: Automotive, Clothing, Food, Sporting, Travel	Daniel Kay	37	240	100+	4	C,D,F,L, O,T,U
27	<b>Meyers Printing</b> , Minneapolis, Minn. Industries Served: Food & Beverage, Health & Beauty, Electronics, Security, Snack Food	David Dillon	24	150	18	1	C,D,F,L, S,T,U
28	<b>The Label Printers</b> , Aurora, Ill. Industries Served: OEM, Pharmaceutical, Point of Purchase, Electronics, Toys	William J. Kane	27	72	26	2	C,D,F,L, T,U
29	<b>Best Label</b> , Cerritos, Calif. Industries Served: Food, Pharmaceutical, Automotive, Pet, Cosmetics	Donald Ingle	30	95	25	2	F,L,S,U
30	<b>Graphic Solutions International</b> , Burr Ridge, Ill. Industries Served: Electronic, Medical/Medical Device, Communications, OEM, Durable Goods	Suzanne Zaccone	35	70	14	2	C,F,S,U
31	<b>Repacorp Label</b> , Tipp City, Ohio Industries Served: Health, Warehouse, Retail, Automotive, Industrial	Rick M. Heint	32	122	23	3	C,D,F,S, T,U
32	<b>Label Technology</b> , Merced, Calif. Industries Served: Food Processors, Pharmaceutical, Light Industrial	John Bankson	42	84	6	1	F,U

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33	<b>U.S. Tape &amp; Label Corp.</b> , St. Louis Industries Served: Food & Beverage, Personal Care	James Eiseman	34	72	11	1	C,F,L, S,T,U
34	<b>SleeveCo</b> , Dawsonville, Ga. Industries Served: Automotive, Cosmetics, Consumer Goods, Lawn & Garden	David E. Johnson	29	125	7	1	F,G
35	<b>Dow Industries</b> , Wilmington, Mass. Industries Served: Health & Beauty, Consumer Products, Pharmaceutical	Walter Dow	33	65	17	1	C,D,F, S,U
36	<b>Consolidated Label Co.</b> , Longwood, Fla. Industries Served: Food, Pharmaceutical, Health & Beauty, Household	Joel Carmany	43	75	8	1	F,U
37	<b>Stoffel Seals Corp.</b> , Tallahassee, Ga. Industries Served: Food, Clothing, Security, General	Charles Fuehrer	NR	140	19	7	D,F,L,O, S,U
38	<b>Print-O-Tape, Inc.</b> , Mundelein, Ill. Industries Served: Food & Beverage, Airline/Transportation, Distribution, Industrial, Reseller	Carl Wauiser	45	67	8	1	F,S,T,U
39	<b>Turso Companies Inc.</b> , St. Paul, Minn. Industries Served: Pharmaceutical, Medical Device, Health & Beauty, Animal Health, Nutraceutical	Dennis Turso	38	90	16	2	F,L,O,T,U
40	<b>A&amp;M Label</b> , Wixom, Mich. Industries Served: Entertainment, Automotive, Food & Beverage, Promotional, Recreational	Ron Bullotta	NR	78	7	2	F,U
41	<b>Diagraph Labl Group</b> , St. Charles, Mo. Industries Served: Food & Beverage, Health & Beauty, Chemical, Automotive, Retail	Kevin Gold	NR	40	7	1	F,T,U
42	<b>KDV Label Co.</b> , Waukesha, Wis. Industries Served: Dairy, Hardware, Plastics, Cookware, Automotive	Richard L. Vaughn	40	79	11	2	F,L,U
43	<b>ROI Technologies</b> , Baltimore, Md. Industries Served: Food & Beverage, Direct Mail, Cosmetics	J. Timothy Roberts	39	60	8	1	F,U
44	<b>Syracuse Label Co., Inc.</b> , Liverpool, N.Y. Industries Served: Food, Hospitality, Pharmaceutical, Plastics, Automotive	Peter Rhodes	46	110	16	1	F,L,U
45	<b>Gintzler Graphics</b> , Buffalo, N.Y. Industries Served: Food & Beverage, Personal Care, Pharmaceutical, Gift & Novelty	Franklin J. Nice	53	15	14	1	C,D,F,L S,U
46	<b>Inovar Pkg. Group</b> , Arlington, Texas Industries Served: Telecommunications, Food & Beverage, Industrial, Health & Beauty, Pet Products	Gary Cooper	44	73	14	2	C,F,S,U
47	<b>Copac, Inc.</b> , Spartanburg, S.C. Industries Served: Gifts & Decorations, Health & Beauty, Nutraceuticals, Apparel, Home Fashion	J. Howard Henderson	58	42	6	1	L,O
48	<b>Tapecon</b> , Buffalo, N.Y. Industries Served: Medical, Health & Beauty, Nutraceutical, OEM, Electronic	Alan Davis	49	85	22	2	C,D,F L,S,T,U
49	<b>Allen-Bailey Tag &amp; Label</b> , Caledonia, N.Y. Industries Served: Steel, Wire, Hospitality, Retail, Service	George Phelps	NR	97	25	2	F,L
50	<b>Valley Forge Tape &amp; Label</b> , Exton, Pa. Industries Served: Food & Beverage, OEM, Direct Marketing, Healthcare, Pharmaceutical	Paul W. Myers	51	54	5	1	C,F,T,U
51	<b>Hi-Tech Printing Co.</b> , Fairfield, Ohio Industries Served: Healthcare, Manufacturing, Automotive, Food, Drug	Robert Dillingham	56	36	15	1	F,O,U
52	<b>TLF Graphics</b> , Rochester, N.Y. Industries Served: Durable Goods Manufacturing, Medical Device, Food, Transportation	Robert P. McJury	57	65	13	1	D,F,S,T
53	<b>Label World</b> , Rochester, N.Y. Industries Served: Food & Beverage, OEM, Health & Beauty, Dairy	Janel Allardice	59	46	6	1	F
54	<b>T&amp;L Graphic Systems</b> , Addison, Ill. Industries Served: Retail, Healthcare, Automotive	Victor Moruska	NR	35	10	1	F,L,T
55	<b>Prestige Label Co.</b> , Brooklyn, N.Y. Industries Served: Food & Beverage, Industrial, Household, Personal Care, Nutraceutical/Pharmaceutical	Elisha Tropper	62	35	4	1	C,D,F,S, T,U
56	<b>Logotech, Inc.</b> , Fairfield, N.J. Industries Served: Nutritional, Health & Beauty, Industrial, Food & Beverage	Rami Molcho	65	25	3	1	C,F,L,S,U
57	<b>Eastern Ribbon &amp; Roll</b> , Clearwater, Fla. Industries Served: Retail, Financial, Manufacturing, Pharmaceutical, Distribution	Blaise J. Collura	NR	20	5	1	C,D,F,G, L,O,S,T,U
58	<b>API Graphics, Inc.</b> , High Point, N.C. Industries Served: Electronics, Textiles, Food, Battery, Advertising Specialties	Andrew Beck	NR	20	7	1	F,U
59	<b>Creative Labels of Vt.</b> , South Burlington, Vt. Industries Served: Dairy, Health & Beauty, Nutritional, Food & Beverage	Dwane Wall	NR	30	5	1	F
60	<b>ID Label, Inc.</b> , Lake Villa, Ill. Industries Served: Warehouse, Distribution, Healthcare	Neil P. Johnston	NR	3	3	1	D
61	<b>Horizon Label LLC</b> , West Berlin, N.J. Industries Served: Nutraceutical, Automotive, Health & Beauty, Food, Household	Paul Falkowski	NR	12	4	1	F,T,U
62	<b>Packaging Solutions</b> , Centennial, Colo. Industries Served: Food & Herbs, Health & Vitamin, Chemical, Cosmetics, Pet Products	Alan Hamilton	NR	12	2	1	F
63	<b>B&amp;L Labels and Packaging</b> , Piqua, Ohio. Industries Served: Frozen Food, Rubber Goods, Gourmet Foods, Beverage	William Saddler	NR	8	4	1	F,U
64	<b>Penmar Industries</b> , Norwalk, Conn. Industries Served: Chemical, Pharmaceutical, Food, Medical Devices, OEM	José Soegaard	NR	6	3	1	F,U

Editor's Note: Rankings are based exclusively on sales of printed tags and labels. All sales information is provided by ranked companies, and is held in strict confidence by pP. Participation in this survey is voluntary.